

# DANIEL MIRET

TRANSFORMATIVE IT LEADER | FRACTIONAL CTO FOR STARTUPS  
STRATEGIC ADVISOR | BUSINESS SUCCESS SPECIALIST

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## PROFESSIONAL SUMMARY

Business-driven and growth-focused technology strategist with over 10+ years of excellence in architecting, implementing and spearheading IT and business operations across multiple industries vertically. Adept at developing digital solutions that transform and modernize operations, improve cost efficiency and drive organic growth. Known for engaging clients and innately translating needs into robust product suggestions that fuel team effort and solution excellence. Analytical and adaptable leader, applying agile methodologies in deploying, managing, and optimizing various solutions and large-scale projects. A people person nurturing high-performing development and technical teams towards unparalleled success.

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## IMPACT HIGHLIGHTS

### Transformative Business and Management Leadership

- Successfully grew GenTec Advantage to 25 employees and expanded client reach to 16 clients across government, education, and financial sectors.

### Pioneering Efforts in Healthcare Technology

- Collaborated with health researchers in pioneering ground-breaking efforts in studying the early use of iPads for brain injury rehabilitation, serving as an industry expert and project technology organizer.

### Transitioning Healthcare Records to Digital

- Delivered a seven-figure budget 90-workstation upgrade project within 90 days to enable electronic medical records for a 200-bed hospital with a daily average patient load of 1500.

### Enrolment growth for Educational Management Company

- Collaborated with schools to boost dwindling enrollment by architecting strategic marketing focused on targeted outreach and grant-funded initiatives, achieving a 117% increase in enrollment within 3 years and maximizing school capacity, enabling the opening of a second campus with a capacity of 1200 students.

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## PROFESSIONAL EXPERIENCE

### GENTEC ADVANTAGE, Miami, FL

*Small-scale business specializing in affordable IT support and cybersecurity managed services tailored for the government, education, finance, and law industries.*

#### **IT Director & Lead Consultant**

*Aug 2017 – Present*

- Established and scaled GenTec Advantage to serve multiple sectors, focusing on risk, cybersecurity, and ERP consulting; developed six-figure revenue while leading IT and business development operations.
- Built and led a 5-member executive team, implemented automated internal processes, and conducted risk and operational assessments for customized client solutions.
- Spearheaded complex IT projects, including network installations, access control, and infrastructure upgrades for medical, educational, and professional clients, supporting over 6,500 users.
- Fostered a high-retention culture by intentional employee mentorship, creating opportunities for growth, and aligning with team members' goals, leading to a significant reduction in employee turnover in a highly competitive and talent-short market.
- Managed clients' tight IT operations budget by implementing cost-saving measures, including process automation and conduction of regular audits of licenses and SaaS while maintaining premium service quality.
- Enhanced cross-functional collaboration by introducing daily team huddles with clear objectives, improving task alignment and reducing project delays by 15%.
- Utilized collaborative tools to track progress and facilitate seamless communication between internal and external teams, ensuring project consistency.
- Mitigated cybersecurity risks for small business clients by designing affordable solution products, including endpoint protection, 2FA, and employee training, thereby subduing threats and enhancing client confidence.

### KALEX EDUCATIONAL COMPANY, Miami, FL

*Small-scale company focused on rendering services in the education administration programs industry. Handled private-charter schools, K-12 sector*

#### **Director of Business Operations**

*Aug 2014 – Aug 2017*

- Directed IT operations for three private K-12 institutions, optimizing department budgets and processes while overseeing infrastructure and facilities management.

- Collaborated with schools to boost dwindling enrollment by architecting a strategic marketing campaign focused on targeted outreach and leveraged state funding, achieving 117% increase in enrollment within 3 years and maximizing school capacity, enabling the opening of a second campus with a capacity of 1200 students
- Managed budget constraints across client schools by identifying cost-saving opportunities, securing government grants, and renegotiating vendor contracts, resulting in critical infrastructure improvements

### ***Director of Technology Operations***

*Jul 2011 – Aug 2014*

- Accelerated technology adoption by delivering hands-on training sessions and supported long-term technology integration by establishing development programs for staff, fostering a culture of innovation
- Led digital transformation efforts by deploying new technology infrastructure, including security systems, ERPs, and interactive whiteboards, increasing engagement and enhancing student learning outcomes.
- Launched and managed a learning management system (Canvas) and SSO system, supporting secure access for students and faculty, and integrated MFA for added security.
- Developed a digital system for parent-staff communication, streamlining processes and facilitating greater engagement.

### **ENCOMPASS HEALTH (HealthSolution Sunrise Rehabilitation Hospital), Sunrise, FL**

#### ***IT Support***

*Aug 2010 – Jun 2011*

- Supported IT needs for a 200-bed hospital, assisting in HER implementation and compliance with HIPAA regulations.
- Collaborated with the executive board and hospital leadership to design technology strategies to improve care delivery and cost-efficiency, keeping patients happy while running a profitable outfit.
- Delivered a seven-figure budget 90-workstation upgrade project within 90 days to enable electronic medical records for a 200-bed hospital with a daily average patient load of 1500.
- Eliminated disruptions in patient care and administrative operations by developing and implementing a proactive maintenance schedule while collaborating with senior IT leadership to establish redundancy protocols.

## **KEY VALUE PROPOSITIONS**

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### **Multi-Industry Competencies**

**Education:** Private/Charter Schools, K-12 Sector

**Healthcare:** HIPAA Compliance, HER Implementation, EMR development

**Finance:** ERP Solutions, Financial Systems Digitization

**Technology:** IT Strategy, Cybersecurity, Digital Transformation

### **Functional Competencies**

IT Operations, Servant Leadership, Solution Management, Business Requirements, Process Improvement, Program Management, Strategic Planning, Leadership & Communication, Team Management, Data Integration, Continuous Improvement, Learning Management, Project Management, Asset Management, MS Office, Budget Planning, Verbal Communication Skills, Adaptable, Time-Management Skills, Problem-Solving, Collaborative

## **PRIOR PROFESSIONAL EXPERIENCE**

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### ***IT Support & Account Manager / Comp Technology Solutions, Inc.***

*Aug 2008 – Jul 2010*

## **EDUCATION & CERTIFICATIONS**

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- **Master of Business Administration**

*University of Miami Herbert Business School*

- **Bachelor of Arts, Political Science & International Affairs**

*Florida International University*

- **Bachelor of Business Administration & International Business**

*Florida International University*

### **Certifications:**

CompTIA ITF+, CompTIA A+, CompTIA Security+, ISC2 CC, Certified Scrum Master (CSM), Project Management Certificate, Cyber Security Professional Bootcamp Certificate, Six Sigma Green Belt Certified (SSGBC), QuickBooks Certified User, Florida Notary Public